



PayPlus
SOFTWARE, Inc.

2019 USER CONFERENCE

July 24th – July 26th

Gaylord Opryland Resort & Convention Center - Nashville, TN





Wednesday, July 24, 2019

- 7:30 AM** **Executive Sales Training Breakfast**
Sponsored by MasterTax
- 8:30 AM** **Abbreviated Trends And How To Manage Them To Come Out On Top
In The PEO Industry**
Rachel Lyunovitzky, CEO, Everything Benefits
- 9:00 AM** **Onboarding: Your First Impression Matters**
Scott Poeschl, VP of Sales, Click Boarding
- 10:00 AM** **Networking Break**
- 10:15 AM** **Everything Benefits Demo**
Kelly Blackledge, Pre-Sales Engineer, Everything Benefits
- 11:15 AM** **Sundial Presentation**
Terry Kinney President, Sundial
- 11:30 AM** **PayPlus / SLS 360**
Featuring Branded Mobile App & Start Page Messaging
Keith Zink, 360 Development Lead
- 12:00 PM** **Lunch**
Sponsored by Sundial
- 1:00 PM** **Workers' Compensation and How to Sell PEO Presentation**
Troy Reynolds
- 1:45 PM** **FBG Holdings Presentation**
Brandi Utria – FBG Holdings
- 2:05 PM** **Networking Break**
- 2:15 PM** **PlanHub Demo: Online Tool for 401k Plan Growth**
Justin Young, Director of Marketing
Slavic 401K
- 3:15 PM** **MasterTax Presentation**
Karen Antonyshyn & Kurt Best
- 3:30PM** **Onboarding 360 Demo and Sales Talk Track**
Scott Poeschl, VP of Sales Click Boarding



4:15 PM **The Healthcare Dilemma – Are There Any Affordable Solutions**
George Gersema - CEO, Employers Resource

Thursday, July 25, 2019

7:30 AM **What's new with PayPlus Breakfast**
Sponsored by FBG Holdings

8:30 AM **Automated Benefits Back Bill**
Rebecca Sotelo – PayPlus Chair

9:00 AM **NEW! Reports to Excel**
Susan Primrose, PayPlus Product Manager
Steve Aravich, Developer, PayPlus

9:30 AM **NEW PTO Revisited**
Laurie DiMattei, Support, PayPlus
Konrad Hambrick, VP of Development, PayPlus

10:00 AM **Networking Break**

10:15 AM **NEW! PayPlus LinkedIn Forum**
Susan Primrose, PayPlus Product Manager

10:45 AM **Best Practices**
PayPlus and the Users

11:15 AM **Stonehenge Insurance Presentation**
Troy Reynolds

11:45 AM **Lunch**
Sponsored by Slavic401k.com

1:00 PM **PEO Issues - You be the Judge**
PayPlus and the Users

2:00 PM **Payroll Plugins, & Expert Pay**
Rhonda Freeman

2:30 PM **PayPlus Check Printing**
Konrad Hambrick

3:00 PM – 5:00 PM
Optional Private Customized Training by Reservation Only*
First come first served. Please add a support ticket to schedule private custom training.



Friday, July 26, 2019

- 7:30 AM Networking Breakfast
- 8:30 AM Opening Remarks
Best Practices/Training Sessions
[Rebeccah Sotelo, PayPlus Chair](#)
- 8:45 AM Generic Employee Import
[Susan Primrose, PayPlus Product Manager](#)
- 9:00 AM 2Tier2JC & 2Tier2GL
[Rhonda Freeman, PayPlus Developer](#)
- 9:30 AM Customized Worksheet Payroll Imports
[Susan Primrose, PayPlus Product Manager](#)
- 10:00 AM Tax Reporting
[Rhonda Freeman, PayPlus Developer](#)
- 10:30 AM Break
- 10:45 AM Bridging Batches in Solution IV for ASO clients
[Cindy Bortner, Sunwest Employer Services](#)
- 11:15 AM Insurance Set-up Best Practices
[Laurie DiMattei, PayPlus Support](#)
[Susan Primrose, PayPlus Product Manager](#)
- 12:00 PM Lunch
[Sponsored by FBG Holdings](#)
- 1:00 PM Ask the Experts
Bring your questions on "HOW TO" in PayPlus
- 3:00 PM – 5:00 PM
Optional Private Customized Training by Reservation Only*
First come first served. Please add a support ticket to schedule private custom training.

[*Additional Fees apply. \\$250 per person or \\$500 for unlimited employees per client](#)